



**Adding Value through Chemical Management Services (CMS)
Wednesday 26 April 2006**

AGENDA

Learn how your company could benefit from using the CMS approach

- 09:30** **REGISTRATION** & Coffee
- 10:00** **CMS IN YORKSHIRE/HUMBERSIDE**
Emily Sutcliffe, Chemicals Lead, Yorkshire Forward
- 10:10** **INTRODUCTION TO CMS AND INDUSTRY TRENDS**
Tom Votta, Deputy Director, Chemical Strategies Partnership
- 10:40** **CASE STUDIES**
Ben Olden – Procurement - Shared Services, Thames Water,
Chris Rowell, Account Manager, Ciba Specialty Chemicals
- 12:30** **LUNCH**
- 13:15** **IMPLEMENTING CMS**
Building the business case for CMS programs
Tips for getting started
This session will enable participants to form a clear idea of the opportunity for their company. It will also enable you to explain the concept to your colleagues and business partners, using the free copy of "Tools for Optimising Chemical Management", which will be provided to all participants.
- 14:30** **REFRESHMENTS**
- 14:45** **OPEN DISCUSSION: OPPORTUNITIES AND BARRIERS FOR CMS**
Paul Hodges, Chairman, International eChem
Tom Votta, Deputy Director, Chemical Strategies Partnership
- 15:15** **NEXT STEPS FOR CMS IN YORKSHIRE/HUMBERSIDE**
- 16:00** **Close**

All attendees will receive a free copy of the detailed Manual "*Tools for Optimising Chemical Management*" (normal cost £50)

Seminar Facilitators

Chemical Strategies Partnership (CSP) was formed in 1996 and has worked with over 15 companies to implement CMS programs, including General Motors, Seagate Technologies, Castrol/BP, Shell Services and Henkel. Having demonstrated business and environmental value, CSP is increasingly focused on disseminating the model in new sectors.

International eChem is active in promoting the CMS methodology in the UK. Paul Hodges was formerly an executive director of ICI Chlor-Chemicals at Runcorn, and has practical experience of the potential for CMS through his leadership of ICI Watercare from start-up to £50 million world-wide sales in 3 years.

You can register for this event on-line via the Yorkshire Chemical Focus website www.ycf.org.uk or email Paul Hodges at phodges@internationalechem.com

