

NEWS ALERT – Press Conference

Industry Report Reveals Chemical Suppliers See a Growth Business in Reducing Chemical Use and Costs for Their Customers

Savings and Efficiency Successes Drive Growth in the Chemical Management Services (CMS) Business

WHAT: In the midst of a global recession and rising commodity prices, CMS (Chemical Management Services) customers across 12 different sectors are achieving significant savings and production efficiencies through an innovative chemical management approach.

Details on the improvements, savings and trends from a broad survey of CMS customers and suppliers are highlighted in the *2009 Chemical Management Services Industry Report*. The full report will be released and discussed during a webinar press conference **Wednesday, October 21, 2009, at 1 pm EDT**.

The report revealed that CMS providers are delivering comprehensive chemical management services for their customers and creating savings through leveraging purchases, improving inventory management, reducing chemical use and waste, and enhancing the IT infrastructure. The CMS industry realized revenue growth of more than 30% per year from 2006-2008, and projections indicate that the global market will more than triple in the next 5-10 years. This innovative approach to chemicals management is supported by the US Environmental Protection Agency and the United Nations Industrial Development Organization (UNIDO) as a triple bottom line strategy for green growth.

CMS customers surveyed for the study, including United Technologies Corporation, Pacific Gas & Electric Company, Intel Corporation, Delta Airlines, Seagate Technology, and Boeing, continue to expand their programs in the US and internationally.

WHEN: **Wednesday, October 21, 2009 1 pm EDT**
Webinar Call-In Number: 484-589-1011 | **Access code:** 613-978-216
Registration Web Link: <https://www2.gotomeeting.com/register/141940659>
Please register using the link above if you would like to join the call.

WHO: **Joining the call:**
Jill Kauffman Johnson, Executive Director, Chemical Strategies Partnership
George Pilcher, Report Author, ChemQuest Group, Inc.
Scott Little, Global Commodity Manager, United Technologies Corporation
Mariam Georganoudakis, Strategic Commodity Management Team, Raytheon Company
Jim Martinson, Global Sr. Procurement Manager, Seagate Technology
Rick Oakes, Commodity Manager Industrial Chemicals, Delphi Corporation
AJ Bless, Program Manager, Chemical Lifecycle Management

Leon Richardson, CEO, Chemico Mays, LLC
Thad Fortin, CEO, Haas TCM
Preston Stark, Director, Hisco CMG
Brenda Pineau, Vice President, TetraTech, Inc.
Mike Stucky, Product Manager, Optima Solutions, PPG Industries, Inc.

CONTACT: For additional information on the conference call, please contact:
Aarhi Ananth, Chemical Strategies Partnership
(415) 421-3405 x32
aarhi@chemicalstrategies.org
www.chemicalstrategies.org or www.cmsforum.org

The full industry report and executive summary will be available immediately following the press conference call.